# LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034

### M.A. DEGREE EXAMINATION - MEDIA ARTS

### THIRD SEMESTER - APRIL 2023

## 16/17/18PMA3MC03 - MEDIA BUSINESS & MANAGEMENT

Date: 02-05-2023	Dept. No.	Max. : 100 Marks
Time: 09:00 AM - 12:00 NOON		

PART - A

 $(10 \times 2 = 20 \text{ Marks})$ 

### **Answer ALL questions**

- 1. Media
- 2. Advertising Standard Council
- 3. TRP
- 4. Media Vehicle
- 5. TV Slot
- 6. Sales Promotion
- 7. Product Placement
- 8. OTT
- 9. Advertising Tariff
- 10. Prime Time

PART - B

 $(5 \times 8 = 40 \text{ Marks})$ 

## Answer any FIVE questions

- 11. Explain the term Marketing Communication and Marketing Management.
- 12. Write about the role of regulatory frameworks in shaping media business strategies
- 13. What are the different revenue generation models used by media companies?
- 14. How can print media companies stay relevant in the digital age?
- 15. Explain content creation and distribution process in media
- 16. Discuss the principles of management with relevant to media with examples
- 17. Explain the concept of Media planning in detail.

PART - C

 $(2 \times 20 = 40 \text{ Marks})$ 

### **Answer any TWO questions in 400 Words**

- 18. Explain the process of media buying and selling in print and visual media in detail
- 19. Discuss the impact of globalization on media business management.
- 20. How does digital marketing impact consumer behaviour, brand identity, and overall marketing strategies in the modern business landscape?
- 21. Explain the role of social media platforms to build brand awareness, engage with audiences, and generate revenue

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